



STATE OF WASHINGTON  
Department of Veterans Affairs  
SOLE SOURCE POSTING

April 29, 2026

Washington State Department of Veterans Affairs (WDVA) contemplates awarding a sole source contract to Western State Design (WSD) to provide the delivery and installation of Two (2) Milnor M202 – Steam Dryers.

WDVA requires the replacement of two commercial laundry Dryers, the commercial laundry dryers servicing the Washington Soldiers Home (Orting) and the Washington Veterans Home (Port Orchard) have exceeded their operational lifespan. Currently, these outdated units lack the capacity to keep pace with the facilities' Milnor washing machines, resulting in critical processing bottlenecks. Maintaining these units has become prohibitively expensive due to the need for custom repairs and frequent downtime.

To ensure the health and safety of 340 residents, WDVA requires a high-capacity, durable solution that integrates seamlessly with existing infrastructure. Market research identifies Milnor dryers as the superior choice for performance and longevity. Western State Design (WSD) is the sole authorized distributor for Milnor equipment in the western United States. With a local service team based in Seattle, WSD is uniquely positioned to provide the specialized, timely maintenance required to guarantee uninterrupted laundry operations for these veteran homes.

WDVA will enter into a four (4) Months contract with WSD. The contract will be issued on or after May 20, 2026, at which time options to renew for three (3) months may be exercised by the WDVA with a written amendment with acceptance by both parties. The cost of this four-month contract is \$150,287.28.

Offerors contemplating the above requirements are required to submit capability statements detailing their ability to meet the state's requirements within ten (10) working days of this announcement.

Vendor capability statements should address how they are qualified and capable of performing the following requirements:

- Demonstrate your ability to provide and install two industrial dryers that fit our laundry facility's specific dimensions (Width: 245", Height: 106", Depth: 60).
- Provide proof of ability to respond to service calls within 24 hours.
- Provide proof of on-site parts inventory to support service calls.
- Provide proof of your dryers that can ensure 340 vulnerable residents receive daily changes of bed linens and personal clothing.

In the absence of other capable sources, it is the state's intent to make a sole source award of the contract. To submit capability statements or for questions, contact:

Name: Hao Ran

Phone: 360.725.2207

Email: [Hao.Ran@dva.wa.gov](mailto:Hao.Ran@dva.wa.gov)